

# Business Consultant

## Company background

Emerging Markets Consultants (EMC) is a leading Bulgarian company in the risk management, cross-asset trading & portfolio management consulting in Oil and Gas, Energy and Banking sectors. Our consultants and developers work full time with some of the biggest commodity and energy companies as well as some of the biggest banks in the world. The company is an official partner of OpenLink for Bulgaria and Eastern Europe, the worldwide leader in Energy Trading and Risk Management Software.

## Job description

We are looking for highly motivated business consultants with extensive know-how and proven track record in any of the areas: energy trading, risk management, cross-asset trading & portfolio management, logistics, BO operations and accounting. The ideal candidate will be able to deliver high quality professional implementation services and possesses the abilities to guide the client in the analysis of their business operations as well as the technical adaptation of the respective E/CTRM solution. The candidate should be self-driven, well organized, and capable of performing his/her own tasks in a team as well as fast decision making under pressure and strict deadlines. The job requires extensive traveling (additional compensation available + all travel expenses covered) mostly in Europe.

## The ideal candidate

- Self-driven team player with the ability to work individually (if needed)
- Ability to understand business requirements and apply them in the best possible way to implement and produce good solutions
- Ability to estimate and execute implementation tasks in a timely and efficient manner

## Job requirements

- Bachelor/Master degree in Business Administration, Economics, Information Technology or Information Management (preferably connected with TRM, Energy or Banking sectors)
- Previous relevant working experience (>1,5 years) a must
- A proven consulting track record is a plus
- Practical knowledge in modelling and evaluating Energy, Oil, Gas, or financial trading products
- Risk/portfolio management skills
- Knowledge of any E/CTRM/FTRM systems is a plus
- Eagerness to learn and the ability to work under pressure
- Ability to integrate and work within complex multicultural teams
- Willingness and the flexibility to travel (mostly in Europe)
- German language skills a plus
- Fluency in English is a must (written and spoken)

### What we offer

Our office in Sofia will provide you the perfect environment to further expand your competences by working in a team that is international, demanding and result oriented. We offer competitive remuneration package that includes:

- Attractive salary (based on prior experience & educational background)
- Flexible bonus schemes (performance based)
- Hybrid mode of working with home office opportunities and flexible working hours
- Additional Health and Dental insurance
- Opportunity for professional growth with external and internal trainings
- International consulting industry working standards
- Extensive professional industry network
- Company sponsored laptop and mobile phone
- Multisport card
- Fresh fruits and refreshments in the office
- Fun games in the office
- Summer and winter team buildings twice a year abroad

The position is available immediately. Confidentiality is guaranteed. If you feel intrigued by this opportunity, please send your CV to [career@emcbg.com](mailto:career@emcbg.com)